









Every morning in Africa, a gazelle wakes up. It knows it must run faster than the fastest lion in order to survive... Every morning a lion wakes up. It knows it must outrun the slowest gazelle or face starvation. It doesn't matter whether you are a lion, a gazelle, or a company... When the sun comes up, you'd better be running to meet the needs of the day and to meet the needs of your customers.

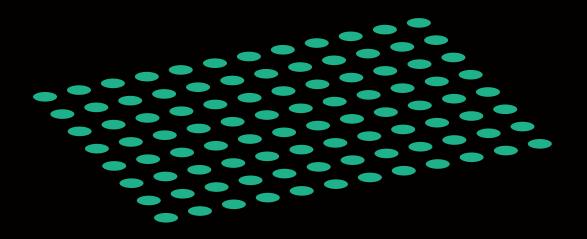
We, at Excel Scientific, take your business seriously!

We sense your urgency!

We thrive on understanding and meeting your requirements!

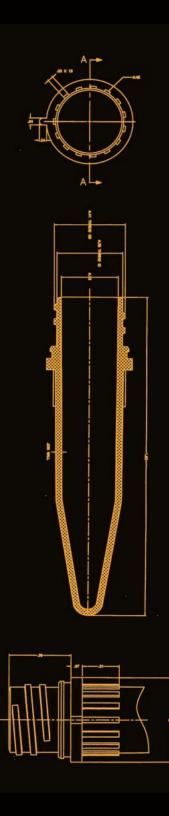
We are committed to exceeding your expectations!

## There are many ways to measure performance.





**EXCEL** Scientific, Inc.



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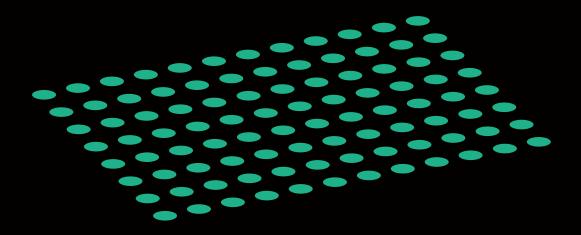
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### What do you expect from an OEM supplier?

Diagnostic kit manufacturing is serious business, and an OEM relationship is a partnership. When you contract for kit components, you must be able to depend on your supplier. Excel Scientific is that supplier!

We specialize in laboratory disposables. From high-quality serological pipettes, transfer pipettes, snap-cap and screw-cap microtubes, PCR tubes, vials and sample containers, to our unique proprietary microplate-sealing films, Excel Scientific can meet your requirements. We supply high-quality products, free from moldrelease agents, in custom-packaged and custom-labeled configurations, sterile and non-sterile, to your specifications, on time and on budget.

### Our services include:

- certificates of compliance
- certificates of sterility
- RNase, DNase, and DNA-free certification
- stringent QC procedures for all products
- single-lot shipments if required
- product consistency lot-to-lot



### **EXCEL** Scientific. Inc.

### ...we measure performance one customer at a time!

We offer flexible packaging options. Tell us the number of transfer pipets, tubes or sealing films per bag required in your kit. We will count and package for you, and we guarantee our counts!

Do you want caps assembled on tubes or packaged separately? We do both.

Do you want tubes and caps in the same outer carton or in separate cartons? We can package to meet your needs.

We can meet your labeling and paperwork requirements. Let us know what information you need on cartons and packing slips for receipting purposes, inventory control, and manufacturing.

We ship UPS, FedEx, or common carrier.

When we palletize, we use top and bottom caps, side rails, double shrink wrap and banding to ensure that our product gets to you in the same condition as it leaves our door. Our warehouse staff takes pride in preparing your order. They build the best pallets in the industry!

We are committed to exceeding your expectations!



Custom Packaging





# Tell us your requirements!



